## THK JAIN COLLEGE

## B. COM (Hons and Gen)

SEMESTER - VI
FINANCIAL MANAGEMENT
MODEL TEST PAPER WITH SOLUTION
FULL MARKS: $\mathbf{8 0}$
TIME: 3HRS

## Group-A

## Answer the following questions:

5x4=20

1) Write about the role of a finance manager.

Or, "Wealth maximization is dependent on profit maximization"- Discuss
2) From the following cash flow streams, which cash flow would you recommend and why?

| End of year | Stream A (₹ ) | Stream B (₹ ) | Stream C (₹ ) |
| :--- | :--- | :--- | :--- |
| 1 | 200 | 500 | 350 |
| 2 | 300 | 400 | 350 |
| 3 | 400 | 300 | 350 |
| 4 | 500 | 200 | 350 |

The rate to be used is $10 \%$
Or, Explain the concept of time value of money with example.
3) What are the sources of long term capital?
4) The current market price of an equity share of a company is ₹.140. The expected dividend per share is ₹. 28 . In case the dividends are expected to grow at a rate of $10 \%$, calculate the cost of equity capital?

## Group-B

## Answer the following questions:

5) (a) Given the following information:

Sales ( 10000 units) $=₹ 10,00,000$; Variable cost per unit $=₹ 60$; Interest $=₹ 1,00,000$;
EBT=₹2, 00,000; DCL=2.5
Calculate Operating Leverage and Financial Leverage.
(b) From the following information compute sales: $\mathrm{DOL}=2$; $\mathrm{DFL}=3$;

Interest= ₹ 300000 and contribution is $40 \%$ of sales.
Or, Write the differences between NI Approach and NOI Approach.
6) For a new business Mr. Bose supplied the following information:
i) The projected annual sales ₹. 1,20,00,000
ii) He has estimated fixed expenses ₹. 20,000 per month and variable expenses equal to $2 \%$ of turnover.
iii) Percentage of gross profit on cost of purchase will be $25 \%$.
iv) Average expected credit period allowed to debtors is 1 month.
v) Average expected credit period from suppliers is 15 days.
vi) He expects to turnover his stocks 5 times in a year.
vii) Average cash holding is 1 month's expenses.

You are required to forecast his working capital requirement.
Or, What is meant by working capital cycle? State the factors on which the duration of the Working capital cycle period depends?
7) A manufacturing company has two options for investing in a project. You are requested to advise the management as to the profitability of the investment on the basis of PayBack Profitability:

|  | Project A (₹) | Project B (₹) |
| :--- | :---: | :---: |
| Initial Investment | 55,000 | 70,000 |
| Estimated annual cash inflows after tax |  |  |
| Year: | 1 |  |
|  | 2 | 16,000 |
|  |  |  |
|  | 3 | 18,000 |
|  |  |  |
|  | 4 | 21,000 |
|  | 22,000 | 15,000 |
|  | 5 | 20,000 |
|  | - | 19,000 |
|  | 6 | 25,000 |
|  |  | 28,000 |

Or, What is Capital Budgeting? What are the main methods of Capital Budgeting?
8) (a) L Ltd. Provides you the following information:

| i) | Purchase price of machine | ₹. $1,73,500$ |
| :--- | :--- | :--- |
| ii) | Useful Life of machine | 3 years |
| iii) | Salvage value at the end of useful life | NIL |
| iv) | Cost of capital | $10 \%$ |
| v) | Cash flow after tax (CFAT) |  |
|  | Year 1 | ₹. $1,00,000$ |
|  | Year 2 | ₹. $1,00,000$ |
|  | Year 3 | ₹. 80,000 |

Note: Present Value Factors @ $10 \%$ are as follows:
Year : 1 2
$\begin{array}{llll}\text { PV Factor: } & 0.909 & 0.826 & 0.751\end{array}$
Calculate the Discounted Payback Period.
(b) S. Ltd. is planning its capital investment programme for next year. It has 4 proposals all of which given a positive NPV at the company cut off rate of $12 \%$. The required initial capital outlay and present values are as follows:

| Proposals | Initial Capital <br> Outlays (₹) | NPV (@12\%) | Profitability Index |
| :--- | :--- | :--- | :--- |
| X1 | $2,25,000$ | 67,500 | 1.30 |
| X2 | $1,00,000$ | 45,000 | 1.45 |
| X3 | $1,50,000$ | 60,000 | 1.40 |
| X4 | $1,75,000$ | 64,750 | 1.37 |

The company is limited to a capital spending of ₹. $3,00,000$.

Which of the proposals should be accepted by the company? Assume that the proposals are divisible and there is no alternative use of the money allocated for capital budgeting.
9) (a) What are the different types of dividend?
(b) From the following information, calculate the market value of equity shares of a company's per Walter's model.

EAT $=₹ 15,00,000$;
Number of equity share outstanding $=3,00,000$
Dividend paid $=₹ 6,00,000$
$\mathrm{P} / \mathrm{E}$ Ratio $=10$
ROI $=20 \%$
What will be the optimum dividend pay-out ratio in this case?
10) Orient Bros dealing in computers and other accessories has annual sales of ₹. 40 lakhs and is currently extending 30 days credit to the dealers. It is felt that sales can be increased considerably if the dealers are willing to carry increased stock, but the dealers have difficulty in financing their inventory. The company is therefore, considering shifting in credit policy. The following information is available.

Present average collection period
Variable Cost
Fixed Cost
Required Rate of Return (Before tax)

$$
\begin{aligned}
& =30 \text { days } \\
& =80 \% \text { on Sales } \\
& =₹ .10,00,000 \text { p.a. } \\
& =16 \%
\end{aligned}
$$

| Credit Policy | Average Collection Period | Annual Sales |
| :--- | :--- | :---: |
| I | 40 days | 50 lakhs |
| II | 60 days | 60 lakhs |
| III | 75 days | 75 lakhs |
| IV | 90 days | 90 lakhs |

[^0]
## Solution:

## Answer 1:

Financial managers perform data analysis and advise senior managers on profit-maximizing ideas. Financial managers are responsible for the financial health of an organization. They produce financial reports, direct investment activities, and develop strategies and plans for the long-term financial goals of their organization.

The roles or functions of a finance manager can be stated as below:

1. Estimation of financial requirements
2. Capital structure
3. Investment decision
4. Portfolio management

## Answer 1(Or):

The terms Profit Maximization and Wealth Maximization are related to Financial Management.

Financial management refers to the management of funds in an effective and efficient manner so as to attain the objectives of the organization.

When we talk about Profit Maximization, it means that the business's primary focus is on generating profits. It is a short term objective of the organization whereas Wealth Maximization is a objective where the focus is on Maximization of wealth or the worth of the business. In other words we can say it means increasing the shareholders' wealth (i.e. increase in share value). It is a long term objective of the firm.

Value of the business $=$ Earnings per share $(E P S) /$ Capitalization rate

## Profit Maximization $\mathbf{v / s}$ Wealth Maximization.

- Profit Maximization is the short term goal whereas Wealth Maximization is long term goal.
- Profit Maximization is a traditional approach. Financial management has shifted its focus to modern approach i.e. Wealth Maximization.
- Profit Maximization is a more relative term as compared to wealth maximization
- Profit Maximization doesn't consider risks and uncertainties whereas Wealth Maximization takes risks and uncertainties into consideration.
- Profit Maximization avoids time value of money but, wealth maximization recognizes it.
- Profit Maximization is important for the growth and survival. Wealth Maximization on the other hand accelerates the growth rate and aims at market share Maximization.


## Conclusion

Both the objectives of financial management have significance for the business. It will not be appropriate to point out which one is important.

Profit being the basic requirement of any organization, cannot be ignored because it is necessary for the organization's survival.

Also shareholders are investing in the organization expecting higher rates of return. If organization ignores this aspect shareholders will lose trust in the company and will back out which will affect the company's reputation.

Therefore it can be concluded that both the decisions are significant in different ways. For day to day decision making profit maximization can be considered but when it comes to decisions regarding shareholders wealth maximization should be taken into consideration.

Answer 2: Statement showing calculation of Present Value under different options:

| Year | PVF @10\% | $\mathbf{A * P V}$ | $\mathbf{B} * \mathbf{P V}$ | $\mathbf{C} * \mathbf{P V}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 0.91 | 182 | 455 | 318.50 |
| 2 | 0.83 | 249 | 332 | 290.50 |
| 3 | 0.75 | 300 | 225 | 262.50 |
| 4 | 0.68 | 340 | 136 | 238.00 |
| Total | $\mathbf{3 . 1 7}$ | $\mathbf{1 0 7 1}$ | $\mathbf{1 , 1 4 8}$ | $\mathbf{1 , 1 0 9 . 5 0}$ |

Option C is recommended as the present value is maximum.

## Answer 2(Or):

The time value of money draws from the idea that rational investors prefer to receive money today rather than the same amount of money in the future because of money's potential to grow in value over a given period of time. For example, money deposited into a savings account earns a certain interest rate and is therefore said to be compounding in value.

Time Value of Money Formula
Depending on the exact situation in question, the time value of money formula may change slightly. For example, in the case of annuity or perpetuity payments, the generalized formula has additional or less factors. But in general, the most fundamental TVM formula takes into account the following variables:

- $\mathrm{FV}=$ Future value of money
- $P V=$ Present value of money
- $\mathrm{i}=$ interest rate
- $\mathrm{n}=$ number of compounding periods per year
- $t=$ number of years

Based on these variables, the formula for TVM is:

$$
F V=P V \times[1+(i / n)]^{(n \times t)}
$$

## Answer 3:

The funds which are not paid back within a period of less than a year are referred to as long term finance. Certain long term finance options directly form a part of the permanent capital of the firm. In such cases, the repayment obligation does not even arise. A 20 year mortgage or 10 year treasury bills are examples of long term finance. The primary purpose of obtaining long-term funds is to finance capital projects and carrying out operations on an expansionary scale. Such funds are normally invested into avenues from which greater economic benefits are expected to arise in future. Some of the sources of long term capital are:

1) Equity share capital: Equity is the foremost requirement at the time of floatation of any company. They represent the ownership funds of the company and are permanent to the capital structure of the firm. The equity can be private or public.
2) Preference Share capital: Preference share capital means the shares with preference over the other equity capital of the shareholders' capital. Such share capital is having preference over the dividend and repayment at the time of liquidation.
3) Debentures: Debenture is a long-term bond issued by a company, or an unsecured loan that a company issues without a pledge of assets. An interest-bearing bond issued by a power company is an example of a debenture.
4) Long term loans: A form of loan that is paid off over an extended period of time greater than 3 years is termed as a long-term loan. This time period can be anywhere between 3-30 years. These loans generally offer a hefty loan amount and are thus spread over a considerable period of repayment tenure.

## Answer 4:

Cost of Equity Capital $=\frac{D 1}{P}+G$
Where, $\mathrm{D}_{1}=$ Expected Dividend at the end of the year $=28$

$$
\begin{aligned}
& \mathrm{P}=\text { Market Price per share }=140 \\
& \mathrm{G}=\text { Growth rate }=10 \%=0.10 \\
& \therefore \text { Cost of Equity Capital }=28 / 140+0.10 \\
&=0.30=30 \%
\end{aligned}
$$

## Answer 5(a):

Contribution $=$ Sales $-\mathrm{VC}=₹(1000000-600000)=₹ 400000$
EBIT $=$ EBT + Interest $=₹(200000+100000)=₹ 300000$
Therefore, $\mathrm{DOL}=$ Contribution $/ \mathrm{EBIT}=400000 / 300000=1.33$
$\therefore \mathrm{DFL}=\mathrm{EBIT} / \mathrm{EBT}=300000 / 200000=1.5$
(b) $\mathrm{DFL}=\frac{E B I T}{E B T}$

Or, $3=\frac{\text { EBIT }}{\text { EBIT-Interest }}$

Or, $3=\frac{E B I T}{E B I T-300000}$

Or, EBIT $=₹ 450000$

DOL $=\frac{\text { Contribution }}{\text { EBIT }}$

Or, $2=\frac{\text { Contribution }}{450000}$

Therefore, Contribution $=2 * ₹ 450000=₹ 900000$
Since, contribution is $40 \%$ sales,
Therefore sales $=\frac{900000}{40 \%}=₹ 2250000$

## Answer 5 (Or):

E. Difference between NI Approach and NOI Approach

 Subject curve :

(iii) Overall cost of capital :
(iv) Nature of $\mathrm{K}_{0}$ curve :
(v) Value of the firm :
(vi) Market value of equity :
(vii) Optimum capital structure :
(viii) Relevancy :

| Net Income Approach |
| :--- |

Under this approach, it is aity sumed that the cost of this capital is fixed. So, in this case, the cost of equity capital does not depend on debt-equity ratio.

Under this approach, the cost of equity capital remains fixed even if the debt-equity ratio is changed. So, the cost of equity capital curve is parallel to the horizontal axis.
Under this approach, if the amount of debt-capital is increased, the overall cost of capital increases i.e., the overall cost of capital depends on capital structure.
In this case, the overall cost of capital $\left(K_{0}\right)$ curve is downward slopping.
In this case, the value of the firm depends on capital structure.

According to this approach, the market value of equity share $(E)$ $=\frac{E B I T-1}{K_{c}}$ i.e., the market value of equity share is not considered as a residual value.
According to this appròach, every firm may have an optimum capital structure.
According to this approach, the capital structure decision is a relevant matter.

Net Operating Income Approach Under this approach, if the amount of debt-capital is increased, the cost of equity capital increases i.e., the cost of equity capital depends on debt-equity ratio.
Under this approach, the cost of equity capital increases immediately with increase in the amount of debt-capital, the cost of equity capital curve becomes upward sloping.
Under this approach, it is assumed that the overall cost of capital remains fixed i.e., the overall cost of capital doesn't depend on capital structure.

In this case, the overall cost of capital $\left(K_{0}\right)$ curve is parallel to the horizontal axis.

In this case the value of the firm does not depend on capital structure.
According to this approach, the market value of equity share $(E)$ $=(V-D)$ i.e., the market value of equity share is considered as a residual value.

According to this approach, there is nothing as optimum capital structure.
According to this approach, the capital structure decision is an irrelevant matter.

## Answer 6:

## Statement of Working Capital Requirement Forecast

| Particulars | Amount(₹) | Amount(₹) |
| :--- | ---: | ---: |
| A. Current Assets: | $19,20,000$ |  |
| Stock | $10,00,000$ |  |
| Debtors | 40,000 | $29,60,000$ |
| Cash Balance |  |  |
| Total Current Assets |  | $4,80,000$ |
| B. Current Liabilities |  |  |
| Creditors for Material |  | $\mathbf{2 4 , 8 0 , 0 0 0}$ |
| C. Working Capital Requirement (A-B) |  |  |

Working Notes:
a) Projected Annual Sales $=₹$. $1,20,00,000$
b) $\%$ of GP $=25 \%$ of Cost of Purchase i.e. $20 \%$ on sales
c) Cost of Goods sold = Sales - GP
= ₹. $(1,20,00,000-20 \%$ on 1,20,00,000) = ₹. 1,20,00,000 - ₹. 24,00,000
= ₹. 96,00,000
d) Stock:

Stock turnover $=5$ times in a year
We know that,
Stock Turnover $=\underline{96,00,000}$
Average Stock

Or, $5=\underline{96,00,000}$
Average Stock
Average Stock = ₹. 19, 20,000
Since, this is a new concern, there would be no opening stock.
So, average stock $=$ Closing Stock $=₹ .19,20,000$
e) Debtors:

Credit period allowed to debtors $=1$ months
We know that,
Debtors Turnover $=\frac{\text { Debtors } \times 12}{\text { Annual Credit Sales }}$
Or, $1=\frac{\text { Debtors } \times 12}{1,20,00,000}$
Debtors = ₹. 1, 20,00, $000 \times 1 / 12=₹$. $10,00,000$

## f) Expected Cash Balance:

Average cash holding = 1 month's expenses (assumed both fixed and variable)

| Fixed expenses per month | 20,000 |
| :--- | ---: |
| Variable expenses per month | 20,000 |
| @ $2 \%$ on ₹. $1,20,00,000 \times 1 / 12$ |  |

## g) Creditors:

Credit period allowed by suppliers $=0.5$ months, We know that,
Creditors Turnover $=\frac{\text { Creditors } x 12}{\text { Annual Credit Purchases }}$
Or, $0.5=\frac{\text { Creditors } \times 12}{1,15,20,000}$
$\therefore$ Creditors $=$ ₹. $1,15,20,000 \times 0.5 / 12=₹ .4,80,000$
[N.B. Purchase $=$ Cost of goods sold + Closing stock - Opening Stock

$$
=₹ .(96,00,000+19,20,000-\text { NIL })]
$$

## Answer 6 (Or):

The working capital cycle (WCC) is the amount of time it takes to turn the net current assets and current liabilities into cash. The longer the cycle is, the longer a business is tying up capital in its working capital without earning a return on it. Therefore, companies strive to reduce its working capital cycle by collecting receivables quicker or sometimes stretching accounts payable.
A positive working capital cycle balances incoming and outgoing payments to minimize net working capital and maximize free cash flow. For example, a company that pays its suppliers in 30 days but takes 60 days to collect its receivables has a working capital cycle of 30 days. This 30 -day cycle usually needs to be funded through a bank operating line, and the interest on this financing is a carrying cost that reduces the company's profitability.

## Factors Affecting the Working Capital Cycle:

- Time Lag: The Volume of Working Capital requirement however depends on several stages of working capital cycle such as, duration of raw material, storage period, processing period, finished goods storage period, period of credit allowed to customer and so on. If these time periods in different stages are changed then the duration of working capital cycle is also changed.
- Production Efficiency: the duration of working capital cycle also depends on the efficiency of the production process.
- Availability of Raw Materials: The duration of Working capital cycle depends on the availability of raw materials in the market.
- Relationship between Production and Sales Departments: The Production Department can able to assess the pattern of sales during an accounting period, only when there is a cordial relationship between the production and sales department.
- Credit Collection Policy: The duration of working capital cycle depends on how fast cash is collected from the customers
- Debt Payment Policy: The duration of working capital cycle depends on the debt repayment policy of the firm.
- Other factors: The duration of working capital cycle however depends on certain other factors such as the nature of the business, type of market, discount allowed to customers, discount received from creditors and so on.


## Answer 7:

Statement showing computation of Net Cash Inflows of Different Projects:

| Year | Project A |  | Project B |  |
| :---: | :---: | :---: | :---: | :---: |
|  | NCFAT | Cumulative <br> NCFAT | NCFAT | Cumulative <br> NCFAT |
| 1 | 16,000 | 16,000 | 15,000 | 15,000 |
| 2 | 18,000 | 34,000 | 19,000 | 34,000 |
| 3 | 21,000 | 55,000 | 20,000 | 54,000 |
| 4 | 22,000 | 77,000 | 16,000 | 70,000 |
| 5 | 20,000 | 97,000 | 25,000 | 95,000 |
| 6 | - | - | 28,000 | $1,23,000$ |

[N. B. NCFAT = Net Cash Flow After Tax]
It is evident from the above table that the initial investment of ₹. 55,000 will be recovered within 3 years in case of Project A whereas the initial investment of project B is recovered within 4 years.

Statement showing Ranking of the Projects under Payback Period Method

| Projects | Payback Period | Ranking |
| :--- | :---: | :---: |
| Project A | 3 years | I |
| Project B | 4 years | II |

## Statement Showing computation of Post Payback Profitability

| Particulars | Project A | Project B |
| :--- | :--- | :--- |
| Total Expected annual cash inflows after tax (a) | 97,000 | $1,23,000$ |
| Initial Investment (b) | 55,000 | 70,000 |
| Post Payback Profitability (a-b) | 42,000 | 53,000 |
| Rank | II | I |

Recommendation: According to the criterion of Payback Period method, Project A should be accepted as it has shorter Payback period than the project B. But if we follow Payback Profitability Method for evaluation of investment proposals then Project B should be accepted as it contributes more after recovering its initial investment. Therefore, it is advisable to invest in Project B.

## Answer 7(Or):

Capital budgeting is the process a business undertakes to evaluate potential major projects or investments. Construction of a new plant or a big investment in an outside venture are examples of projects that would require capital budgeting before they are approved or rejected. As part of capital budgeting, a company might assess a prospective project's lifetime cash inflows and outflows to determine whether the potential returns that would be generated meet a sufficient target benchmark. The process is also known as investment appraisal. Ideally, businesses would pursue any and all projects and opportunities that enhance shareholder value. However, because the amount of capital any business has available for new projects is limited, management uses capital budgeting techniques to determine which projects will yield the best return over an applicable period.

Capital budgeting is set of techniques used to decide which investments to make in projects. There are a number of capital budgeting techniques available, which include the following:

- Discounted cash flows: Estimate the amount of all cash inflows and outflows associated with a project through its estimated useful life, and then apply a discount rate to these cash flows to determine their present value. If the present value is positive, accept the funding proposal.
- Internal rate of return: Determine the discount rate at which the cash flows from a project net to zero. The project with the highest internal rate of return is selected.
- Constraint analysis: Examine the impact of a proposed project on the bottleneck operation of the business. If the proposal either increases the capacity of the bottleneck or routes work around the bottleneck, thereby increasing throughput, then accept the funding proposal.
- Breakeven analysis: Determine the required sales level at which a proposal will result in positive cash flow. If the sales level is low enough to be reasonably attainable, then accept the funding proposal.
- Discounted payback: Determine the amount of time it will take for the discounted cash flows from a proposal to earn back the initial investment. If the period is sufficiently short, then accept the proposal.
- Accounting rate of return: This is the ratio of an investment's average annual profits to the amount invested in it. If the outcome exceeds a threshold value, then an investment is approved.


## Answer 8(a):

## Computation of Discounted Payback Period:

| Year | CFAT | PV Factor @ <br> $\mathbf{1 0 \%}$ | Discounted <br> Cash Flow | Cumulative <br> Discounted <br> Cash Flows |
| :---: | :---: | :---: | :---: | :---: |
| 1 | $1,00,000$ | 0.909 | 90,900 | 90,900 |
| 2 | $1,00,000$ | 0.826 | 82,600 | $1,73,500$ |
| 3 | 80,000 | 0.751 | 60,080 | $2,33,580$ |

Discounted Payback Period = 2years, because the initial investment of ₹. 1,73,500 is fully recover in year 2.

8(b) Statement showing of optional combination:

| Rank | Proposals | Initial <br> Investment (₹) | Cumulative <br> Initial <br> Investment(₹) | NPV(₹) |
| :--- | :--- | :--- | :--- | :--- |
| II | X2 | $1,00,000$ | $1,00,000$ | 45,000 |
| III | X3 | $1,50,000$ | $2,50,000$ | 60,000 |
|  | X4 | (Balancing <br> figure) | $3,00,000$ | 18,500 |
| Total |  |  |  |  |

Comment: Since the proposals are divisible, so the firm can accept proposals X2 and X3 in full and X4 in part $(28.57 \%)$ and thereby it can result the maximum NPV of ₹. 1,23,500.

## Answer 9 (a):

Different types of dividend are:-
Based on form of payments
a) Cash Dividend
b) Bonus Dividend

Based on timing of payment
a) Final Dividend
b) Interim Dividend

Based on variability
a) Fixed Dividend
b) Fluctuation Dividend

## Answer 9 (b):

$\mathrm{EPS}=\frac{1500000}{300000}=5$

DPS $=\frac{600000}{300000}=2$
$\mathrm{K}=\frac{E}{p}=\frac{1}{(P / E)}=\frac{1}{10}=0.10$
$\mathrm{R}=20 \%$ or 0.20

Walter Model gives;

$$
\begin{aligned}
& P=\frac{D+(E-D) * \frac{r}{K}}{K} \\
& =\frac{2+(5-2) * \frac{0.20}{0.10}}{0.10} \\
& =₹ 80
\end{aligned}
$$

As per Walter's model when $\mathrm{r}<\mathrm{K}$, it is preferred not to pay dividend, therefore dividend payout ratio should be 0 (zero)

## Answer 10:

Statement showing Evaluation of Credit Policy:

| Particulars | Policy I (₹) | Policy II(₹) | Policy III(₹) | Policy IV(₹) |
| :---: | :---: | :---: | :---: | :---: |
| A. Sales | 50,00,000 | 60,00,000 | 75,00,000 | 90,00,000 |
| B. Cost of Sales: <br> Variable Cost ( $80 \%$ on sales) <br> Fixed Cost | $\begin{aligned} & 40,00,000 \\ & 10,00,000 \end{aligned}$ | $\begin{aligned} & 48,00,000 \\ & 10,00,000 \end{aligned}$ | $\begin{aligned} & 60,00,000 \\ & 10,00,000 \end{aligned}$ | $\begin{aligned} & 72,00,000 \\ & 10,00,000 \end{aligned}$ |
|  | 50,00,000 | 58,00,000 | 70,00,000 | 82,00,000 |
| C. New level of Profit (A-B) <br> D. Present Level of Loss (Note 1) | $\begin{aligned} & \text { NIL } \\ & 2,00,000 \end{aligned}$ | $\begin{aligned} & \hline 2,00,000 \\ & 2,00,000 \end{aligned}$ | $\begin{aligned} & 5,00,000 \\ & 2,00,000 \end{aligned}$ | $\begin{aligned} & 8,00,000 \\ & 2,00,000 \end{aligned}$ |
| Increase in Profit (C+D) <br> E. Cost of Additional Capital (Note 3) | $\begin{aligned} & 2,00,000 \\ & 32,889 \end{aligned}$ | $\begin{aligned} & 4,00,000 \\ & 98,667 \end{aligned}$ | $\begin{aligned} & 7,00,000 \\ & 1,77,333 \end{aligned}$ | $\begin{aligned} & 10,00,000 \\ & 2,72,000 \\ & \hline \end{aligned}$ |
| F. Incremental Profit (D-E) | 1,67,111 | 3,01,333 | 5,22,667 | 7,28,000 |

Comment: Incremental profit being highest in Policy No. IV. Therefore, the company should follow this policy.

Note 1: Statement showing calculation of Present level of loss:

| Particulars | Amount(₹) |
| :--- | ---: |
| Sales | $40,00,000$ |
| Less: Variable Cost @ 80\% | $32,00,000$ |
| Contribution | $8,00,000$ |
| Less: Fixed Cost | $10,00,000$ |
| Present level of loss | $2,00,000$ |

Note 2: Statement showing calculation of Present level of Cost of Sales:

| Particulars | Amount(₹) |
| :--- | ---: |
| Variable Cost $(40,00,000 \times 80 \%)$ | $32,00,000$ |
| Fixed Cost | $10,00,000$ |
| Old Cost of Sales $\left(\mathrm{COS}_{\mathrm{o}}\right)$ | $42,00,000$ |

Note 3: Statement showing calculation of cost of additional capital:

| Particulars | Policy I ( $)^{\text {) }}$ | Policy II(₹) | Policy <br> III(₹) | Policy IV(₹) |
| :---: | :---: | :---: | :---: | :---: |
| Sales | 50,00,000 | 60,00,000 | 75,00,000 | 90,00,000 |
| Variable Cost @ 80\% of sales | 40,00,000 | 48,00,000 | 60,00,000 | 72,00,000 |
| Fixed Cost | 10,00,000 | 10,00,000 | 10,00,000 | 10,00,000 |
| New Cost of Sales ( $\mathrm{COS}_{\mathrm{n}}$ ) | 50,00,000 | 58,00,000 | 70,00,000 | 82,00,000 |
| New Average Collection Period $\left(\mathrm{ACP}_{\mathrm{n}}\right)$ | 40 | 60 | 75 | 90 |
| New Level of Receivable at Cost $\frac{\operatorname{CoS} n \times A C P n}{360}$ | 5,55,556 | 9,66,667 | 14,58,333 | 20,50,000 |
| Less: Old Level of Receivable <br> at Cost $\frac{\text { COSO } \times A C P O}{360}=\frac{42,00,000 \times 30}{360}$ | 3,50,000 | 3,50,000 | 3,50,000 | 3,50,000 |
| Incremental Investment in Receivable | 2,05,556 | 6,16,667 | 11,08,333 | 17,00,000 |
| Cost of Additional Capital [ $16 \%$ of incremental investment in receivable] | 32,889 | 98,667 | 1,77,333 | 2,72,000 |


[^0]:    Determine which policy, the company should adopt?

